

Rank	Brokerage <ul style="list-style-type: none"> name address Web site 	Sales Volume ¹ <ul style="list-style-type: none"> 2010 (L.A./total)² 2009 (L.A./total)³ 	Units Sold <ul style="list-style-type: none"> 2010 (L.A./total)² 2009 (L.A./total)³ 	Residential Services <p>(partial list)</p>	Specialty Areas <p>(partial list)</p>	Profile <ul style="list-style-type: none"> headquarters offices (L.A./total) agents (L.A./total) 	Top Local Executive <ul style="list-style-type: none"> name title phone
1	Coldwell Banker Residential Brokerage 11611 San Vicente Blvd., Ninth Floor Los Angeles 90210 camoves.com	\$10,479/NA \$9,336/NA	12,964/NA 11,942/NA	escrow, leasing, mortgage, relocation, sales, architectural, concierge	condos, income property, land, multifamily units, single-family homes, townhouses, estate, international, new construction	Parsippany, N.J. 32/2,700 2,300/80,000	Betty Graham president, coo (310) 820-6811
2	Prudential California Realty 9696 Wilshire Blvd. Beverly Hills 90210 prudentialcal.com	3,891/11,481 3,106/10,353	4,339/17,347 3,394/17,167	escrow, leasing, mortgage, relocation, sales, title, corporate resources, marketing	condos, income property, land, multifamily units, single-family homes, townhouses, high rise towers	San Diego 12/58 751/3,033	Jon L. Cook ceo, president (310) 777-7800
3	Pinnacle Estate Properties Inc. 9137 Reseda Blvd. Northridge 91324 pinprop.com	1,835/1,835 2,019/2,019	NA/NA NA/NA	escrow, leasing, mortgage, sales, income properties, bank foreclosures	condos, income property, land, multifamily units, single-family homes, townhouses, foreclosures	Northridge 8/8 738/738	Dana Potter president (818) 993-7370
4	Re/Max Palos Verdes Realty - Execs 63 Malaga Cove Plaza Palos Verdes Estates 90274 pvhomes.com	1,742/1,742 1,250/1,250	4,078/4,078 3,240/3,240	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Palos Verdes Estates 12/12 551/551	Sandra Sanders president (310) 378-9494
5	Shorewood Realtors Inc. 1050 Duncan Ave., Suite L Manhattan Beach 90266 shorewood.com	1,617/1,617 1,292/1,292	1,709/1,709 1,329/1,329	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Manhattan Beach 7/7 341/341	Arnold D. Goldstein Lawrence Wolf co-owner, brokers (310) 376-8021
6	Rodeo Realty 600 N. Sepulveda Blvd. Bel Air 90049 rodeore.com	1,608/1,786 1,167/1,296	2,948/3,275 2,186/2,428	leasing, sales	multifamily units, single-family homes	Bel Air 7/9 709/787	Syd Leibovitch president (310) 471-2600
7	Prudential California Realty/Mulhearn Group 18000 Studebaker Road, Suite 205 Cerritos 90703 prucarealty.com	1,409/1,409 1,222/1,222	4,857/4,857 3,830/3,830	escrow, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Cerritos 20/20 800/800	Bruce T. Mulhearn president (562) 860-2625
8	Dilbeck GMAC Real Estate 1030 Foothill Blvd. La Canada 91011 dilbeck.com	1,194/1,306 1,045/1,105	2,702/2,890 2,271/2,385	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	La Cañada-Flintridge 13/14 598/655	Mark Dilbeck president (818) 790-6774
9	Hilton & Hyland Real Estate 250 N. Canon Drive Beverly Hills 90210 hiltonhyland.com	857/857 502/502	340/340 177/177	leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 1/1 100/100	Jeff Hyland president (310) 278-3311
10	Realty Executives Santa Clarita 26650 The Old Road, Suite 300 Valencia 91381 realtyexecutives-scv.com	793/793 734/734	2,202/2,202 2,089/2,089	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Valencia 4/4 NA/NA	Jim Tanner ceo, president (661) 964-1600
11	Westside Estate Agency 210 North Canon Drive Beverly Hills 90210 weahomes.com	749/749 879/879	152/152 138/138	leasing, mortgage, sales	condos, land, single-family homes, townhouses, high end single family homes	Beverly Hills 3/3 57/57	Stephen Shapiro Kurt Rappaport chairman/president (310) 247-7770
12	Re/Max of Valencia 25101 The Old Road Santa Clarita 91381 remax-valencia-ca.com	684/684 720/720	1,835/1,835 1,977/1,977	escrow, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses, REO properties, short sales	Santa Clarita 2/2 136/136	Alice O'Hare president (661) 255-2650
13	Dickson Podley Realtors 350 S. Lake Ave., Suite 240 Pasadena 91101 dicksonpodley.com	605/605 487/487	1,032/1,032 873/873	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Pasadena 6/6 174/174	William Podley ceo (626) 795-9571
14	South Bay Brokers Inc. 2501 N. Sepulveda Blvd., Second Floor Manhattan Beach 90266 southbaybrokers.com	570/570 398/398	564/564 359/359	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Manhattan Beach 2/2 98/98	Jack Gillespie Jim Van Zanten co-ceos (310) 546-7611

15	Nourmand & Associates 6525 Sunset Blvd., Suite 100 Los Angeles 90028 nourmand.com	426/426 240/240	295/295 195/195	leasing, relocation, sales	condos, single-family homes, townhouses	Los Angeles 3/3 135/135	Michael Nourmand president (323) 460-6360
16	Re/Max Tri-City Realty Inc. 811 N. Central Ave. Glendale 91203 tricityre.com	321/321 385/385	769/769 738/738	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Glendale 5/5 80/80	Mathew Matti broker/owner (818) 409-0040
17	LA Realty Partners 2029 Century Park East, Suite 515 Century City 90067 larealtypartners.com	308/NA NA/NA	NA/NA NA/NA	leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Century City 1/1 NA/NA	Hunt Barnett partner (310) 407-3400
18	Gibson International 11538 San Vicente Blvd. Los Angeles 90049 gibsonintl.com	296/296 143/143	256/256 129/129	escrow, leasing, mortgage, relocation, sales, short sales	condos, income property, land, multifamily units, single-family homes, townhouses	Brentwood 1/1 70/70	Scott L. Gibson president (310) 820-0195
19	Re/Max of Cerritos 13405 Artesia Blvd. Cerritos 90703 NA	274/371 238/285	420/510 365/439	escrow, leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Cerritos 3/3 95/95	Grace Hu president (562) 802-5822
20	Re/Max Masters 475 E. Badillo St. Covina 91723 mastersrealestate.com	217/351 235/336	590/1,172 625/1,115	leasing, relocation, sales	condos, income property, land, single-family homes, townhouses, short sales, investors	Covina 4/5 119/138	Jose E. Pastora president (626) 967-1779
21	Partners Trust' 11726 San Vicente Blvd. Suite 350 Los Angeles 90049 thepartnerstrust.com	175/175 NA/NA	148/148 NA/NA	escrow, leasing, relocation, sales	condos, land, single-family homes, townhouses	Los Angeles 2/2 30/30	Nick Segal president (310) 858-6800
22	Re/Max All-Pro 43832 20th St. West Lancaster 93534 remaxallpro.com	169/169 194/194	1,135/1,135 1,196/1,196	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Lancaster 1/1 60/60	Peter J. Terracciano owner, broker (661) 945-9461
23	Scott Anastasi Realty 511 Torrance Blvd., Suite 101 Redondo Beach 90277 scottanastasirealty.com	133/48 57/29	368/81 147/50	leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Redondo Beach 1/2 44/9	Scott Anastasi broker/owner (310) 540-8600
24	Century 21 All Moves 11011 Balboa Blvd. Granada Hills 91344 sfvhomes.com	121/121 132/132	337/337 281/281	escrow, leasing, mortgage, relocation, sales, fine homes and estates division	condos, income property, land, multifamily units, single-family homes, townhouses, HOA management	Granada Hills 2/2 257/257	Ron Prechtl ceo, president (818) 363-1717
25	Nordine Realtors 2629 Manhattan Ave., Suite 290 Hermosa Beach 90254 nordine.com	90/90 97/97	307/307 361/361	sales	condos, income property, land, multifamily units, single-family homes, townhouses, foreclosure sales	Hermosa Beach 1/1 4/4	Leo Nordine owner, broker (310) 379-8800

¹ In millions.

² July 1, 2009 through June 30, 2010.

³ July 1, 2008 through June 30, 2009.

⁴ Partners Trust was founded in 2009.

NA - Not Available Note: The information on this list was provided by representatives of the brokerages themselves. Brokerages are ranked by their sales volume for the period July 1, 2009 through June 30, 2010, in Los Angeles

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